

# Case Studies

## On Demand Model

# Case Study 1 – On Demand Model

## Complete Patenting Solution



### The Client:

A US-based researcher, working in the domain of Robotics

### The Case:

Client had an idea about a new device for use in manufacturing industry and he wanted Sagacious to perform a patentability search and assist him in the future course of action.

### The Project:

Sagacious team brainstormed with the client to identify the potentially novel aspects of the proposed device based on clients domain knowledge. Sagacious then conducted comprehensive patentability studies for these aspects and presented the results of the study to the client. The results helped the client select three aspects worth patenting. Thereafter, Sagacious assisted the client in the following way:

- ❑ Preparing the patent strategy: Sagacious presented various patenting routes and options to the client as per his requirements, and explained him the nitty-gritty's of patenting process.
- ❑ Drafting the patent applications: Sagacious drafted three patent applications comprehensively covering all the unique aspects to be filed with the USPTO. Sagacious also customized the drafts to meet the requirement for filing with the EPO.
- ❑ Filing the patent applications with USPTO and EPO: Sagacious leveraged its international collaborations to file the patent applications with the USPTO and EPO cost effectively.
- ❑ Prosecution of patent application: Sagacious is currently providing prosecution support services to the client with the help of its international collaborators, wherever required.

### Advantages:

Sagacious charges were as follows:

Patentability: \$ 400

Strategy Formulation: No additional charges

Drafting: \$ 3,200/ Application

Filing: Attorney fees on 'As-Is' basis

Prosecution: Charged hourly (+ Attorney charges, wherever applicable)

The above charges provide at least **50% cost savings** to the client w.r.t. getting the same tasks done in the US.

Sagacious also acted as a convenient single-point contact for all his international filing and prosecution

# Case Study 2 – On Demand Model

## Patent Drafting for a Patent Practitioner



### The Client:

A Patent Agent based in the US

### The Case:

It was an on-demand project. Client wanted us to draft a non-provisional patent application in the domain of telecommunication.

### The Project Methodology:

Sagacious followed the following methodology for drafting the patent application. The whole process was completed in 15 working days.

- ❑ Understanding the invention: Team understood the invention, as disclosed in the invention disclosure document provided by the client. The understanding was confirmed in a conference call with the client.
- ❑ Drafting the Claims and Drawings: Team drafted the claims for the invention. The claims were internally reviewed for a third-eye opinion, and sent for client's review.
- ❑ Drafting the complete specifications: On receiving client's feedback, the team incorporated it and accordingly prepared the first draft of complete specifications. The complete specifications were reviewed internally and sent for client's review.
- ❑ Finalizing the complete patent application: On receiving client's feedback on the complete specifications, the team incorporated it and sent the final draft of complete patent application to the client for filing with the USPTO.

### Financial Aspect:

Sagacious drafted the patent application for USD 3,200.

The client saved a substantial amount of time leading to a significant increase in available bandwidth and profit per working hour.